



2024 Distributor Prospectus

Distributor Prospectus

I. DISTRIBUTOR REQUIREMENTS

- Should have a showroom to display products and/or a warehouse to properly store EaCo Chem products (some of which are hazardous.)
- Initial stocking order must be a minimum of one full pallet. A mix of five products is recommended. Once your company becomes a distributor, you will benefit from being on our distributor locator. This will enable local contractors to now purchase from your location. The five products normally recommended are: NMD 80, OneRestore®, Cleansol BC, HD Britenol and Hot Stain Remover.
- Should have a sales team that is trained and actively promoting EaCo Chem products. We provide training upon request throughout the year as needed.

II. PRICING PROGRAM

ASK ABOUT PRICING LEVELS.

Price sheets will be provided annually and are subject to change at any time.

III. ORDERING PROCEDURES

When ordering EaCo Chem products, order by name, package size, and quantity of product. Orders may be placed by phone or email.

1. Call (724) 656-1055.
2. Email info@eacochem.com

Orders should consist of full pallets of material. This allows for the best freight rate to be obtained. A full pallet may contain 4 x 55 gallon drums; 44 x 5 gallon pails; 108 x 1 single gallon containers.

(See skid configuration chart on final page for other options.)

Orders received before noon EST will generally ship same day, unless there are special requirements.

Orders received after noon EST may not ship until the following day. If order is emailed, request acknowledgement.

Purchaser is required to provide copies of the SDS and Spec Data Sheet to all customers upon resale.



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IV. RETURNING PRODUCT

No material may be returned without prior authorization from EaCo Chem.

If EaCo Chem agrees to take back product due to purchaser error, return shipping fees will be invoiced to the purchaser as well as a 20% restocking fee. Once prior authorization has been given, please call office to arrange pick up and proper shipping documents for return.

V. TERMS FOR PAYMENT

Terms are Net 30 days.

Orders not paid within 60 days will cancel any terms previously agreed. We will cease to ship when accounts are over 60 days. Future orders will require pre-payment in order to ship.

Accounts paid after 60 days will be charged 3% interest.

VI. SHIPPING PROCEDURES

All orders are F.O.B. and ship from:
EaCo Chem, Inc.
765 Commerce Avenue
New Castle, PA 16101.

We ship all orders pre-paid using the carrier that provides the most competitive rate. We can ship using a carrier of your choice using your account provided the truck and driver are rated to carry the pending order.

Additional fees may apply for special instructions or needs, such as a lift gate, call in advance of delivery, residential, or construction site shipping. These fees will vary depending on the carrier chosen.

Incoming freight should be inspected at the time of arrival. If there is any damage, make sure it is noted on the paperwork prior to accepting and signing for the freight. Take pictures of the damaged freight prior to removing the shrink wrap and taking apart the pallet. Once the order is accepted, it becomes the property of the distributor.

If product is damaged during shipping and has been properly noted, arrangements will be made to replace the product with no additional cost to the purchaser.

Due to the nature of our products, overnight or air shipping is not a service we provide.



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VII. INTERNATIONAL SHIPPING

International shipping requires additional paperwork and may take longer to ship. We do not provide a broker for international shipping. All international orders outside of Canada must be pre-paid via wire transfer. Orders will not ship until deposit is confirmed. Due to the nature of our products, international orders will generally ship on a cargo ship. If an order is going to an area we have not previously shipped, we will look for the best shipping options.

VIII. ESTABLISHING YOUR ACCOUNT

In order to establish your account, in addition to the requirements previously listed you need to:

Complete and return our “**Customer Terms Agreement**” and “**Credit Application**”.

These should be emailed to info@eacochem.com. You will be notified within 2 business days concerning distributorship approval.

Once an order is placed, the “**SDS Acknowledgment Form**” needs to be completed and faxed back.

(All three of these forms are included as part of this Distributor Prospectus Package.)

IX. DISCLAIMER

EaCo Chem, Inc. is a manufacturer of commercial grade cleaning chemicals. Our products are to be handled by trained professionals. Re-sale of our products is not recommended to any user that has not been properly trained.

We reserve the right to make any changes we deem necessary to this information without notice.

We reserve the right to cancel any account at any time.

For more information on anything contained in this document, please contact an EaCo Chem representative at (724) 656-1055.



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CUSTOMER TERMS AGREEMENT

Please have an authorized person sign and date this letter and return by fax or mail. The receipt letter must be received by EaCo Chem Inc., prior to the first order being released for shipment.

Shipping Address (must be a physical street address)

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____ Email: _____

Check here to opt-in
to emails

Billing Address (if different)

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____ Email: _____

A/P Email: _____ (to receive emailed invoices)

Acknowledgement of Distributor Information

I acknowledge receiving the **EaCo Chem Distributor Prospectus** and understand the requirements for becoming a distributor, including the minimum order purchase.

Check here to
acknowledge receipt

Terms of Payment

I hereby have read and agree to the above terms:

Authorized Signature: _____

Print Name: _____

Title: _____ Date: _____

****Sign agreements and Fax back to: (724) 656-0757 - Attention: Sales Manager.**



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COMMERCIAL CREDIT APPLICATION

Please have an authorized person sign and date this letter and return by fax or mail. The receipt letter must be received by EaCo Chem Inc., prior to the first order being released for shipment.

Billing/Shipping Information

Billing Company: _____ Shipping Company: _____
Address: _____ Address: _____
City, State, Zip: _____ City, State, Zip: _____
Phone: _____ Fax: _____ Email: _____

Business Information

Check One: ___ Corporation ___ Partnership ___ Proprietorship ___ Subsidiary of _____
Years in Operation: _____ Type of Business: _____
Net Worth: _____ Sales Per Year: _____
D&B #: _____
President/CEO: _____ VP Finance: _____
Treasurer/Controller: _____ A/P Manager: _____

Trade References

Company Name: _____ Contact: _____
Phone Number: _____ Fax Number: _____
Company Name: _____ Contact: _____
Phone Number: _____ Fax Number: _____
Company Name: _____ Contact: _____
Phone Number: _____ Fax Number: _____

Prepared By: _____

Title: _____ Date: _____

If applicable, and a Pennsylvania based company, please provide copies of Pennsylvania tax exemption Certificates.



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Safety Data Sheet (SDS) Acknowledgment of Receipt/Availability

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Attention: Safety Director or authorized signatory

All companies are required by OSHA Hazardous Communication Standard to keep Safety Data Sheets (SDS) on file for all chemical materials that are kept on site or used by their employees. For our internal records, EaCo Chem, Inc. must show proof that your company has received an SDS on all products we have shipped to your facility.

Safety Data Sheets are available on the EaCo Chem Website at www.EaCoChem.com or upon request.

Once SDS have been received, it is the responsibility of the purchasing company to train all employees who will be involved with handling, storage, and use of the chemicals. Proof of training should be maintained for your records. (We have product knowledge seminars available upon request.)

Sign, date, and return this form by fax, email, or mail.

Mail:

EaCo Chem Inc.
765 Commerce Ave
New Castle, PA 16101

Fax: (724) 656-0757

Email: info@eacochem.com

Authorized Signature: _____

Print Name: _____

Title: _____

Date: _____



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SKID CONFIGURATION IDEAS

Regular Pallet:

- 4 x 55 gal drums
- 44 x 5 gal pails
- 108 x 1 gal jugs

Mixed Pallet:

- 3 x 55 gal drums, 11 x 5 gal pails
- 2 x 55 gal drums, 22 x 5 gal pails
- 1 x 55 gal drum, 33 x 5 gal pails

- 2 x 55 gal drums, 9 cases of gallon jugs (36 gallons)
- 2 x 55 gal drums, 8 x 5 gal pails, 6 cases of gal jugs (24 gallons)
- 2 x 55 gal drums, 16 x 5 gal pails, 3 cases of gal jugs (12 gallons)

- 42 x 5 gal pails, 3 cases of gal jugs (12 gallons)
- 32 x 5 gal pails, 9 cases of gal jugs (36 gallons)
- 16 x 5 gal pails, 18 cases of gal jugs (72 gallons)

Call the freight department if you have an odd order and want to see if it can be processed.

