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## Benefits of Testing

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You get your pressure washer and other equipment together and wing it, hoping for the best. The standard cleaners you use are not working, either. It can be difficult to know in advance which product to use to remove deposits and stains. Lynn Peden the owner and a 30-year veteran of professional cleaning, has bottled his know-how and experience into pint-size testing bottles assembled into kits. As a professional cleaner, you'll want to have a variety of different types of chemicals to solve any type of problem. Each Test Kit contains multiple chemicals and complete instructions specific to a particular problem.

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Say you have a shot at a couple of big jobs:

1. Restoring the facade of a historic brick building.
2. Removing graffiti from masonry walls.
3. Removing white deposits from masonry of a new or not so new building. It is still important to have all the right products with you for testing, but knowing where to begin can save you time and money. So the next time someone asks about removing "white stuff" from masonry, you'll know what to do!

Visit the EaCo Chem website: [www.eacochem.com](http://www.eacochem.com)

At the top of the home page click on "Learning Center & Literature". <http://eacochem.com/learningCenter.htm>  
Scroll down click on "Product Reference Guide", <http://eacochem.com/ProductReference.html> or  
"Encyclopedia of Clean", <http://eacochem.com/docs/lit2016/Booklet%20-%2012%20EOC.pdf> { Pocket size booklets are available too.

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Step 1: Define the Problem.

Search for the problem, substrate, and the EaCo Chem product in the "Product Reference Guide" or "Encyclopedia of Clean" for cleaning new construction, masonry restoration and more uses for EaCo Chem products.

Step 2: Always Do a Test Patch.

Use the appropriate Test Kit for the situation to do a test patch before the demo. Even a test area of a couple of inches will allow you to be absolutely sure which product, dilution and application works best. Always test prior to beginning full-scale cleaning operations. Testing should confirm cleaning effectiveness on each type of surface and stain designated to be cleaned. Test also to determine the desired surface contact time and any potential for adverse reactions with adjacent materials. Allow test panels to dry thoroughly before evaluating final appearance and results.

Step 3: Demo with confidence!

With EaCo Chem Test Kits, you'll know within minutes what will work on the surface problem you've encountered. A successful demo shows your skills and knowledge to be considered for the job.

Step 4: Order the EaCo Chem product that is right for the project.

Now that you know which product or products you need to do the job. Call your local distributor for pricing and to place an order for amount needed. Visit the EaCo Chem web site there is a feature called "Find a Distributor" <http://www.eacochem.com/DistributorSearch/index.html>

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For assistance email or call EaCo Chem at [info@eacochem.com](mailto:info@eacochem.com) or 724-656-1055 (est)